

Request for Quotations (RFQ)

RFQ Number: BEST-93

Issuance Date: May 17, 2018

Deadline for Offers: May 29, 2018

Description: **RFQ for Procure and install kitchen equipment for Citadel Café**

Grant Number: (BEST-INK6-MoTA1-016)

Funded By: United States Agency for International Development (USAID),
Contract No. AID-278-C-15-00010

Implemented By: Chemonics International Inc.

Point of Contact: Procurements Department (procurements@siyaha.org)

******* ETHICAL AND BUSINESS CONDUCT REQUIREMENTS *******

Chemonics is committed to integrity in procurement, and only selects suppliers based on objective business criteria such as price and technical merit. Chemonics expects suppliers to comply with our Standards of Business Conduct, available at <http://www.chemonics.com/OurStory/OurMissionAndValues/Standards-of-Business-Conduct/Pages/default.aspx>.

Chemonics does not tolerate fraud, collusion among offerors, falsified proposals/bids, bribery, or kickbacks. Any firm or individual violating these standards will be disqualified from this procurement, barred from future procurement opportunities, and may be reported to both USAID and the Office of the Inspector General.

Employees and agents of Chemonics are strictly prohibited from asking for or accepting any money, fee, commission, credit, gift, gratuity, object of value or compensation from current or potential vendors or suppliers in exchange for or as a reward for business. Employees and agents engaging in this conduct are subject to termination and will be reported to USAID and the Office of the Inspector General. In addition, Chemonics will inform USAID and the Office of the Inspector General of any supplier offers of money, fee, commission, credit, gift, gratuity, object of value, or compensation to obtain business.

Offerors responding to this RFQ must include the following as part of the proposal submission:

- Disclose any close, familial, or financial relationships with Chemonics or project staff. For example, if an offeror's cousin is employed by the project, the offeror must state this.
- Disclose any family or financial relationship with other offerors submitting proposals. For example, if the offeror's father owns a company that is submitting another proposal, the offeror must state this.
- Certify that the prices in the offer have been arrived at independently, without any consultation, communication, or agreement with any other offeror or competitor for the purpose of restricting competition.
- Certify that all information in the proposal and all supporting documentation are authentic and accurate.
- Certify understanding and agreement to Chemonics' prohibitions against fraud, bribery and kickbacks.

Please contact the Chief of Party with any questions or concerns regarding the above information or to report any potential violations. Potential violations may also be reported directly to Chemonics at BusinessConduct@chemonics.com or by phone/Skype at 888.955.6881

Section 1: Instructions to Offerors

1. **Introduction:** The USAID Building Economic Sustainability through Tourism Project (BEST) is a USAID program implemented by Chemonics International in Jordan. The goal of the BEST Project is to improve Jordan's economic sustainability through tourism.

BEST is supporting the Ministry of Tourism and Antiquities in upgrading its café concession at the Amman Citadel archaeological site in the aim of creating an improved visitor experience and product offerings. The support will cover interior enhancements, rebranding the café, installing new equipment.

As part of project activates, BEST project requires offers to procure and install new equipment that includes display fridges, café machinery and train the staff on their use and maintenance. The technical specs of the required equipment are detailed in Section 3.

The purpose of this RFQ is to solicit offers for these items.

Offerors are responsible for ensuring that their offers are received by BEST in accordance with the instructions, terms, and conditions described in this RFQ. Failure to adhere with instructions described in this RFQ may lead to disqualification of an offer from consideration.

2. **Offer Deadline and Protocol:** Offers must be received no later than **4:00 PM local Jordan time on Tuesday, May 29, 2018** by fax (fax no. 06-5200556) or email or by hard copy delivery to the Best Project office. Any emailed offers must be emailed to procurements@siyaha.org. Any hard copy deliveries must be stamped and signed by the offeror's authorized representative and delivered to the BEST Project Office located at Wadi Saqra, Arar St., Reem Center, Building No. 244. Please reference the RFQ number in any response to this RFQ. Offers received after the specified time and date will be considered late and will be considered only at the discretion of Chemonics.
3. **Questions:** Questions regarding the technical or administrative requirements of this RFQ may be submitted no later than **12:00 PM local Jordan time on Monday, May 21, 2018** by email to procurements@siyaha.org. Questions must be submitted in writing; phone calls will not be accepted. Questions and requests for clarification—and the responses thereto—that Chemonics believes may be of interest to other offerors will be circulated to all RFQ recipients who have indicated an interest in bidding.

Only the written answers issued by Chemonics will be considered official and carry weight in the RFQ process and subsequent evaluation. Any verbal information received from employees of Chemonics or any other entity should not be considered as an official response to any questions regarding this RFQ.

4. **Specifications:** Section 3 contains the technical specifications of the required items. All commodities offered in response to this RFQ must be new and unused.

Please note that, unless otherwise indicated, stated brand names or models are for illustrative description only. An equivalent substitute, as determined by the specifications, is acceptable.

5. **Quotations:** Quotations in response to this RFQ must be priced on a fixed-price, all-inclusive basis, including delivery and all other costs. Pricing must be presented in Jordan Dinars. Offers must remain valid for not less than Thirty (30) calendar days after the offer deadline. Offerors are

requested to provide quotations on their official quotation format or letterhead; in the event this is not possible, offerors may complete the table in Section 3.

In addition, offerors responding to this RFQ are requested to submit the following:

- Organizations responding to this RFQ are requested to submit a copy of their official registration or business license.

6. **Delivery:** The delivery location for the items described in this RFQ is at **Amman Citadel, Jordan**. As part of its response to this RFQ, each offeror is expected to provide an estimate (in calendar days) of the delivery timeframe (after receipt of order) and should not exceed two weeks. The delivery estimate presented in an offer in response to this RFQ must be upheld in the performance of any resulting contract.
7. **Source/Nationality/Manufacture:** All goods and services offered in response to this RFQ or supplied under any resulting award must meet **USAID Geographic Code 937** in accordance with the U.S. Code of Federal Regulations (CFR), 22 CFR §228. The cooperating country for this RFQ is Jordan.

Offerors may not offer or supply any commodities or services that are manufactured or assembled in, shipped from, transported through, or otherwise involving any of the following countries: Cuba, Iran, North Korea, Syria.

8. **Warranty:** Warranty service and repair within the cooperating country is required for all commodities under this RFQ. The warranty coverage must be valid on all commodities for a minimum of two years after delivery and acceptance of the commodities, unless otherwise specified in the technical specifications.

At the time that any commodity is transferred to the Government of Jordan, Ministry of Tourism and Antiquities, or another entity within the cooperating country, all rights to warranty support and service shall be transferred with the commodity to that entity's end-user.

9. **Taxes and VAT:**

The agreement under which this procurement is financed does not permit the financing of any taxes, VAT, tariffs, duties, or other levies imposed by any laws in effect in the Cooperating Country. No such Cooperating Country taxes, VAT, charges, tariffs, duties or levies will be paid under an order resulting from this RFQ.

10. **DUNS Number:** Companies or organizations, whether for-profit or non-profit, shall be requested to provide a Data Universal Numbering System (DUNS) number if selected to receive an award in response to this RFQ valued greater than or equal to USD\$30,000 (or equivalent in other currency). If the Offeror does not have a DUNS number and is unable to obtain one before proposal submission deadline, Offeror shall include a statement noting their intention to register for a DUNS number should it be selected as the successful offeror or explaining why registration for a DUNS number is not possible. Contact Dun & Bradstreet through this webform to obtain a number: <https://fedgov.dnb.com/webform>. Further guidance on obtaining a DUNS number is available from Chemonics upon request.

11. **Eligibility:** By submitting an offer in response to this RFQ, the offeror certifies that it and its principal officers are not debarred, suspended, or otherwise considered ineligible for an award by the U.S. Government. Chemonics will not award a contract to any firm that is debarred, suspended, or considered to be ineligible by the U.S. Government.

12. **Evaluation and Award:** The award will be made to a responsible offeror whose offer follows the RFQ instructions, meets the eligibility requirements, meets or exceeds the minimum required technical specifications, and is judged to be the best value based on a lowest-price, technically-acceptable basis.

Please note that if there are significant deficiencies regarding responsiveness to the requirements of this RFQ, an offer may be deemed “non-responsive” and thereby disqualified from consideration. Chemonics reserves the right to waive immaterial deficiencies at its discretion.

Best-offer quotations are requested. It is anticipated that award will be made solely on the basis of these original quotations. However, Chemonics reserves the right to conduct any of the following:

- Chemonics may conduct negotiations with and/or request clarifications from any offeror prior to award.
- While preference will be given to offerors who can address the full technical requirements of this RFQ, Chemonics may issue a partial award or split the award among various suppliers, if in the best interest of the Building Economic Sustainability through Tourism Project.
- Chemonics may cancel this RFQ at any time.

Please note that in submitting a response to this RFQ, the offeror understands that USAID is not a party to this solicitation and the offeror agrees that any protest hereunder must be presented—in writing with full explanations—to the Building Economic Sustainability through Tourism Project for consideration, as USAID will not consider protests regarding procurements carried out by implementing partners. Chemonics, at its sole discretion, will make a final decision on the protest for this procurement.

13. **Terms and Conditions:** This is a Request for Quotations only. Issuance of this RFQ does not in any way obligate Chemonics, the Building Economic Sustainability through Tourism Project, or USAID to make an award or pay for costs incurred by potential offerors in the preparation and submission of an offer.

This solicitation is subject to Building Economic Sustainability through Tourism’ standard terms and conditions. Any resultant award will be governed by these terms and conditions; a copy of the full terms and conditions is available upon request. Please note the following terms and conditions will apply:

- (a) Chemonics’ standard payment terms are net 30 days after receipt and acceptance of any commodities or deliverables. Payment will only be issued to the entity submitting the offer in response to this RFQ and identified in the resulting award; payment will not be issued to a third party.
- (b) Any award resulting from this RFQ will be firm fixed price, in the form of a purchase order.
- (c) No commodities or services may be supplied that are manufactured or assembled in, shipped from, transported through, or otherwise involving any of the following countries: Cuba, Iran, North Korea, Syria.
- (d) Any international air or ocean transportation or shipping carried out under any award resulting from this RFQ must take place on U.S.-flag carriers/vessels.
- (e) United States law prohibits transactions with, and the provision of resources and support to, individuals and organizations associated with terrorism. The supplier under any award resulting from this RFQ must ensure compliance with these laws.

- (f) The title to any goods supplied under any award resulting from this RFQ shall pass to Chemonics following delivery and acceptance of the goods by Chemonics. Risk of loss, injury, or destruction of the goods shall be borne by the offeror until title passes to Chemonics.

Section 2: Offer Checklist


To assist offerors in preparation of proposals, the following checklist summarizes the documentation to include an offer in response to this RFQ:


- Cover letter, signed by an authorized representative of the offeror (see Section 4 for template)
- Official quotation, including specifications of offered equipment (see Section 3 for example format)
- Copy of offeror's registration or business license (see Section 1.5 for more details)


Section 3: Specifications and Technical Requirements

The table below contains the technical requirements of the commodities/services. Offerors are requested to provide quotations containing the information below on official letterhead or official quotation format. In the event this is not possible, offerors may complete this Section 3 and submit a signed/stamped version to Chemonics.

	Item	Picture of similar item (not brand specific - for illustrative purposes only)	Qty	Price/unit
1-A	<p><u>Large beverages display fridge</u> <u>OPTION 1 – OPEN FRONT</u></p> <p><u>Width with ends 242cm to 258cm max (including ends)</u> <u>Depth 76cm to 82 cm max</u> <u>Height 200cm to 210cm max</u></p> <ul style="list-style-type: none"> • Body to be insulated with CFC free polyurethane foam minimum thickness 42mm and minimum density of 38kg/m³ • Fan assisted cooling system with electronic temperature and defrosting control. • Shock resistant plastic bumper • Condenser unit to be integrated within fridge • Open front display with air curtain • Powder coated galvanized steel shelves adjustable in height • External body made of PVC coated galvanized steel • Working temperature +2C to +4C • Branding: <ul style="list-style-type: none"> a) Has illuminated back lit fascia top for branded sticker b) Sticker applied to refrigerator front and sides. c) Branding sticker to be produced and applied by winning bidder d) Artwork will be supplied by owner) 		1	

1-B	<p><u>Large beverages display fridge</u> <u>OPTION 2 – WITH SELF</u> <u>CLOSING DOORS (PREFERED)</u></p> <p><u>Width with ends 242cm to 258cm max (including ends)</u> <u>Depth 76cm to 82 cm max</u> <u>Height 200cm to 210cm max</u></p> <ul style="list-style-type: none"> • Body to be insulated with CFC free polyurethane foam minimum thickness 42mm and minimum density of 38kg/m³ • Fan assisted cooling system with electronic temperature and defrosting control. • Shock resistant plastic bumper • Condenser unit to be integrated within fridge • With self closing doors, either sliding doors or hinged doors (preferably 4 hinged open doors as in photo) • Powder coated galvanized steel shelves adjustable in height • External body made of PVC coated galvanized steel • Working temperature +2C to +4C • Branding: <ul style="list-style-type: none"> a) Has illuminated back lit fascia top for branded sticker b) Sticker applied to refrigerator front and sides where possible. c) Branding sticker to be produced and applied by winning bidder d) Artwork will be supplied by owner) 		1	

2-A	<p><u>Bakery and Pastry Display Fridge</u> <u>OPTION 1 – CURVED FRONT</u></p> <p><u>Width with ends 120cm to 132cm max (including ends)</u> <u>Depth 60cm to 82 cm max</u> <u>Height 125cm to 135cm max</u></p> <ul style="list-style-type: none"> • Body to be insulated with CFC free polyurethane foam minimum density of 38kg/m³ • Back side of cabinet to have double glazed sliding doors • Fan assisted cooling system with electronic temperature and defrosting control. • Condenser unit to be integrated within fridge • Drop front curved toughened glass which can be removed for cleaning • Three individually illuminated glass and base shelves • Base shelf and frames of glass shelves to be of stainless steel • Sides to be glass or glass with L-shaped metal frame. • Sides and front will receive wood paneling covering to match interior design (by others) • Working temperature +2C to +4C • Stands on small height castor wheels for ease of moving/cleaning 		1	
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2-B	<p><u>Bakery and Pastry Display</u> <u>Fridge</u> <u>OPTION 2 – STRAIGHT FRONT</u></p> <p><u>Width with ends 120cm to 132cm max (including ends)</u> <u>Depth 60cm to 82 cm max</u> <u>Height 125cm to 135cm max</u></p> <ul style="list-style-type: none"> • Body to be insulated with CFC free polyurethane foam minimum density of 38kg/m³ • Back side of cabinet to have double glazed sliding doors • Fan assisted cooling system with electronic temperature and defrosting control. • Condenser unit to be integrated within fridge • Drop front curved toughened glass which can be removed for cleaning • Three individually illuminated glass and base shelves • Base shelf and frames of glass shelves to be of stainless steel • Sides to be glass or glass with L-shaped metal frame. • Sides and front will receive wood paneling covering to match interior design (by others) • Working temperature +2C to +4C • Stands on small height castor wheels for ease of moving/cleaning 		1	
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Espresso and Capuccino Machine


- Can grind beans
- Makes espresso and Cappuccino.
- Has frothing milk capability
- High pressure espresso making capability
- Integrated removable water tank or can be hooked up to filtered water supply
- Integrated removable bottom tray
- Integrated removable waste container
- Has multiple programs (similar to photo shown)



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4	<p>Fresh Orange Juicer (Optional Item)</p> <ul style="list-style-type: none"> • Takes in fresh whole oranges • Produces fresh orange juice • Similar to photo shown • Juicer extractor machine • Orange juicer squeeze 15 to 25 oranges per minutes; Safety cut off switch • Juice machine power supply: 220V • Commercial orange juice machine with high quality stainless steel case; • Easy to operate and clean • Has a supply basket or container at the top for fresh oranges and two waste receptacles at bottom • Automatically feeds, splits and extracts juice from oranges 		1	
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5	<p><u>Single burner gas stove</u> <u>(max 40x50cm)</u></p> <ul style="list-style-type: none"> • Stainless Steel • One burner • Self-ignite burner (automatic spark) • Has gas leak safety 		1	
6	<p><u>Microwave oven</u> <u>(Optional Item)</u></p> <ul style="list-style-type: none"> • Minimum 40l • Minimum 1000W • Stainless Steel finish • Has rotating glass tray <ul style="list-style-type: none"> • US or Korean origin or equivalent, good quality brand and durable 		1	

7	<p><u>Under the counter Fridge</u> <u>(Optional Item)</u></p> <ul style="list-style-type: none"> • Max width 60 • Fits under the counter • Color Stainless Steel • Minimum 110l • Defrost <ul style="list-style-type: none"> • US, European or Korean origin or equivalent, good quality brand and durable 		
8	<p><u>Dishwasher</u> <u>(Optional item)</u></p> <ul style="list-style-type: none"> • Max width 60 • Fits under the counter • Color Stainless Steel • 12 place settings • 4 cleaning programs minimum <p>US, European or Korean origin or equivalent , good quality brand and durable</p>		
9	<p><u>Electric Sandwich Grill</u> <u>(Optional Item)</u></p> <ul style="list-style-type: none"> • Minimum 1000W • Heavy duty • Stainless steel • Teflon coated removable hot plates 		

10	<p><u>Two tank slush machine</u></p> <p><u>(Optional Item)</u></p> <ul style="list-style-type: none"> • Two tanks min 12/ each • Over the counter • Low noise, Air cooling, High Capacity with low Power. • Double sides refrigeration, Fast cooling, Slush comes within 30minutes • Handles, auto come back, Durable • Switches have water proof protective sleeves • All copper tube welding, all copper condenser & PCB Auto-control • Magnetic rotation, magnetic material • Separate control for each tank • Sturdy internal structure • Tanks made of PC (Polycarbonate) material antifoaming, good flexibility and removable. • Evaporator and stirrer 			
	TOTAL			

General Notes:

- Installation in Amman Citadel.
- All appliances and equipment to have a warranty of minimum two years including labor costs and parts, warranty to be included in price offer and certificate of warranty to be delivered upon installation addressed to the Ministry of Tourism and Antiquities.
- To provide at least one training session to staff on use of machinery and proper maintenance measures.
- Vendor to guarantee availability of spare parts to a minimum of 5 years.

- All prices to be free of general sales tax. Exemption letter will be provided to winning bidder.

Disclaimer note:

BEST reserves the right to decrease quantities ordered, or cancel any item or all items in this procurement at its own discretion or due to budget limitations. The prices the bidder submits per item shall remain valid regardless of total and final quantities ordered by BEST.

Delivery time (after receipt of order): _____ calendar days

Length of warranty on offered equipment: _____ years

Location of service center(s) for after-sales service, including warranty repair: _____

Section 4: Offer Cover Letter

The following cover letter must be placed on letterhead and completed/signed/stamped by a representative authorized to sign on behalf of the offeror:

To: Building Economic Sustainability through Tourism Project
Wadi Saqra, Arar St., Reem Center, Building No. 244
Amman, Jordan

Reference: RFQ No. BEST-93

To Whom It May Concern:

We, the undersigned, hereby provide the attached offer to perform all work required to complete the activities and requirements as described in the above-referenced RFQ. Please find our offer attached.

We hereby acknowledge and agree to all terms, conditions, special provisions, and instructions included in the above-referenced RFQ. We further certify that the below-named firm—as well as the firm’s principal officers and all commodities and services offered in response to this RFQ—are eligible to participate in this procurement under the terms of this solicitation and under USAID regulations.

Furthermore, we hereby certify that, to the best of our knowledge and belief:

- We have no close, familial, or financial relationships with any Chemonics or Building Economic Sustainability through Tourism Project staff members;
- We have no close, familial, or financial relationships with any other offerors submitting proposals in response to the above-referenced RFQ; and
- The prices in our offer have been arrived at independently, without any consultation, communication, or agreement with any other offeror or competitor for the purpose of restricting competition.
- All information in our proposal and all supporting documentation is authentic and accurate.
- We understand and agree to Chemonics’ prohibitions against fraud, bribery, and kickbacks.

We hereby certify that the enclosed representations, certifications, and other statements are accurate, current, and complete.

Authorized Signature: _____

Name and Title of Signatory: _____

Date: _____

Company Name: _____

Company Address: _____

Company Telephone and Website: _____

Company Registration or Taxpayer ID Number: _____

Company DUNS Number: _____

Does the company have an active bank account (Yes/No)? _____

Official name associated with bank account (for payment): _____